### Were ETH and EOS Repeatedly Recycled during the EOS Initial Coin Offering?<sup>1</sup>

John M. Griffin August 31, 2021

#### Overview

Through detailed forensic data analytics, this white paper identifies potential connected associates engaging in an observed scheme involving EOS to create the largest ICO in history. Their activity is conducted by similarly behaving suspicious accounts on the Ethereum blockchain that 'pumped up' the price of the ICO by repeatedly purchasing tokens and recycling Ether payments in the ICO crowdsale. This had the effect of creating a false signal to market participants that many ICO investors perceived EOS to have value and that they should also invest. The seemingly artificial demand from the suspicious accounts had two effects. First, it directly manipulated EOS's offering price upward through the extra buying and inflated the market value of the token. Second, it created the false impression of value of the token which enticed others to want to purchase the ICO token.

In particular, the analysis details how Ethereum accounts were created that repeatedly purchased EOS over time. Our analysis started by identifying suspicious accounts that repeatedly invested large amounts of Ether into the crowdsale. These accounts were repeatedly funded by Ether that predominantly came from two exchanges, Bitfinex and Binance. Rather than holding the purchased EOS, as would be the case for a long-term investor, the EOS were quickly and repeatedly sent back to the same two exchanges. On these exchanges, the EOS appears to have been sold to Ether, and the Ether was recycled back to the same Ethereum accounts to purchase more EOS. In addition, a significant portion of the Ether raised during the crowdsale appears to have been recycled by transferring the ICO contributions through a series of obfuscating intermediary accounts and finally arriving at Bitfinex. 2.895 million Ether (\$1.721 billion USD), or 39% of the Ether raised in the crowdsale, are also traced from the ICO crowdsale wallet back to Bitfinex.

Bitfinex, along with Binance, is one of the main sending and receiving destinations from the suspicious accounts and also the largest receiving destination for Ether raised by founders during the ICO. Bitfinex is connected to Block.one, the developer of the EOS token, through at least one of its former executives. Brock Pierce is the co-founder of Block.one as well as the co-founder of Tether. Tether Holdings Limited shares a parent company, iFinex, which owns the Bitfinex exchange.

<sup>&</sup>lt;sup>1</sup> This forensic investigation is conducted and prepared under the supervision of John M. Griffin with assistance from employees at Integra FEC. John M. Griffin is President of Integra FEC LLC, and also holds the James A. Elkins Chair in Finance at the University of Texas at Austin. Because of the specialized nature of this research report in a unique type of ICO offering and the focused nature of this research report, this report is written as a brief research report rather than an in-depth academic article. Integra FEC is a forensic consulting firm located in Austin, TX that specializes in forensic financial analysis. Integra FEC has developed considerable proprietary software, algorithms, and expertise in analyzing and grouping transactions on various blockchains that were utilized in this report.

The recycling activity seemed to have its intended effect. First, the EOS price increased over time as the recycling of funds continued to push up prices. The price of EOS rose from 0.0092 Ether at the beginning of the crowdsale (in the first 30 auctions) to 0.0208 by the end of the crowdsale (in the last 30 auctions). At the beginning of the crowdsale, 0.5% of the crowdsale was linked to the recycled funds while at the end of the crowdsale, 23.4% of the crowdsale was linked to the recycled funds. The total amount of these recycled funds amounted to 1.206 million Ether or \$814.6 million USD. This should be viewed as a conservative lower-bound given our conservative method of flagging suspicious accounts. The recycling scheme may be substantially larger and could have also consisted of other means to manipulate the EOS price upward.

Second, while EOS insiders publicly denied ever purchasing EOS during the crowdsale, they benefited by being able to issue billions of dollars in EOS that was sold to small investors who were unaware of such activity. The suspicious accounts created legitimacy and the perception of widescale interest in EOS, and thus were able to make EOS move from an obscure ICO to become a token of widely perceived value.

There are many reasons why this activity is inconsistent with non-nefarious explanations. First, the suspicious accounts often bought and sold similar amounts of Ether on a daily and weekly basis, and typically sent EOS to exchanges within 40 minutes. Both activities are inconsistent with a legitimate long-term demand for the token. Second, this type of recycling activity of buying EOS in the crowdsale and then selling EOS at an exchange was generally not profitable and would not have been the most cost effective way for a legitimate investor to purchase EOS over the period. Yet, this would be the most cost effective way to inflate the price of EOS and to create the perception that EOS had more demand than it legitimately did. Third, the recycling of Ether into EOS and EOS back to the exchanges and to Ether, is shown to be unlike any other activity by other traders in the EOS crowdsale. Fourth, the accounts appear almost solely created for this purpose, unlike other accounts that are widely used.

Fifth, the Ether sent back from the EOS crowdsale wallet to Bitfinex was sent in an unusually complicated manner consistent with trying to obfuscate the identity and tracking of the funds. Sixth, Bitfinex is the largest receiving destination for Ether raised during the ICO and where much of the Ether funds used to purchase EOS also comes from. Seventh, the very large dollar amounts linked to this recycling scheme indicates that several groups of investors would have needed to purchase \$814.6 million USD in EOS. Given the speculative nature of EOS and the lack of large-scale institutional investors in the ICO market, this amount of investment by non-connected associates seems unlikely. Based on our analysis of the Ethereum blockchain, one investor alone would have needed to purchase \$232.0 million USD, which again seems unlikely if not due to a connected associate who was recycling funds. Finally, the detailed blockchain analysis shows that the recycling activity from the suspicious accounts was repeated and increasing over the period in a manner consistent with an effort to pump the price of EOS.

Overall, our detailed analysis—further explained in the following pages—reveals clear evidence of a sophisticated and extended recycling scheme perpetuated by potential EOS connected associates.

## Background

The EOS initial coin offering (ICO) is the largest ICO to date, raising 7.4 million Ether (\$4.362 billion USD)2 between June 26, 2017 and July 1, 2018. The duration of the ICO lasted much longer than the ICOs at the time which typically lasted a few months. As of July 20, 2021, EOS had a market capitalization of \$3.141 billion USD.<sup>3</sup>

EOS \$4.2B	Petro \$735M		TaTaTu \$575M			Dragon \$320M
	Huobi \$300M	Paragon \$183M	Sirin Labs Ba \$158M \$		Banco \$153N	r The DAO \$152M
	Hdac \$258M	SPiCE Venture	Neurotok \$73.19M	en BA	NKEX 5.66M	Raider Envion
		Capital \$140M	On.Live	Budb	o Celsius	LeadCoin Online
		PumaPay \$117M				HBZ BOT
Telegram \$1.7B	Filecoin \$257M	Status	savdroid	LAPC	Monetha	Coin Basic AirSwap Attention
		Token \$102M	Dorado	GATCOI	Patron	Coin Crypto20
	Tezos \$232M	Solidified \$85M	ICON Project	NagaCoir	Project	Etherparty Request
		Worldwide Asset eXchange \$80M	Insolar	WePowe	Shivom Invacio	Civic

The EOS ICO used an unconventional auction structure: a fixed number of EOS tokens were released each day, priced based on the amount of Ether sent to the crowdsale wallet during a 23-hour period, rather than having a pre-set price. For example, if 20,000 Ether were sent to the crowdsale wallet, the EOS sold would be priced at 20,000 ETH  $\div$  2,000,000 EOS tokens = 0.01 ETH price of EOS.

EOS prices increased over 100% during crowdsale. The price increased from 0.0092 ETH on average during the first 30 auctions to 0.0208 ETH on average during the last 30 auctions. During the crowdsale, Block.one claimed never to have invested in EOS themselves: "Block.one has not participated in the EOS tokens sale in anyway, with any funds."<sup>4</sup>

<sup>&</sup>lt;sup>2</sup> Throughout this report, we have used the daily closing price from <u>https://coinmarketcap.com/</u> to convert to USD.

<sup>&</sup>lt;sup>3</sup> <u>https://coinmarketcap.com/.</u>

<sup>&</sup>lt;sup>4</sup> https://medium.com/eosio/an-update-from-block-one-ceo-brendan-blumer-eb54c2652322.



### Overview of Behavior Observed

Twenty-one suspicious investor addresses were flagged using four criteria that collectively would be unusual for legitimate investors. These suspicious accounts repeatedly paid Ether to purchase EOS in the crowdsale and subsequently transferred the same equivalent amount of EOS to exchanges, suggesting that the suspicious accounts were recycling investor funds to inflate demand for the ICO. In total, the suspicious accounts contributed 1.2 million ETH (\$815 million USD) to the crowdsale.

The criteria used to flag suspicious accounts is as follows:

- 1. Total contribution to the crowdsale was over 20,000 Ether (only a limited number of people would have the capital to invest this much);
- 2. Total number of contributions to the crowdsale was over 100 (most investors did not invest this frequently);
- 3. Over 90% of Ether withdrawn from the account went to the crowdsale (suspicious accounts are not used much for other purposes);
- 4. Over 90% of Ether deposited into the account came directly from an exchange (large crypto investors are not likely to store funds on exchanges because they are insecure).

As seen in the following figure, these suspicious accounts had an unusually high number of contributions to the crowdsale relative to other accounts that participated.



This figure below illustrates the recycling scheme. It shows flows of Ether from the exchange accounts to the suspicious accounts, and then flows of Ether from the suspicious accounts to the crowdsale wallet. After that, EOS is sent back to the suspicious accounts addresses and back to the exchanges. Meanwhile, the Crowdsale account could use raised Ether to further enable the scheme.



## Finding 1: Suspicious Accounts Circulated Funds from Exchanges to Crowdsale Wallet and Back to Exchanges

The suspicious addresses received Ether directly from exchanges, in particular Bitfinex and Binance which combined to supply 98% of the Ether they used to purchase EOS. This is unusual since a large institutional investor with tens of millions of dollars in assets would not typically keep large amounts of funds at unsecured exchanges that could be hacked or become insolvent.



These suspicious addresses then sent virtually all (97%) of their Ether received from the exchanges to the crowdsale wallet, meaning that the addresses were created with the specific purpose of buying EOS as opposed to acquiring a portfolio of other cryptocurrencies and digital assets.



Another feature of the suspicious accounts is that they bought virtually all (99%) of their EOS from the crowdsale wallet, even though it would have been cheaper on average to purchase EOS from exchanges.



Finally, the suspicious addresses then transferred EOS back to Bitfinex and Binance where EOS could be exchanged for Ether.



The resulting circular transaction patterns are consistent with the suspicious accounts recycling funds. In aggregate the amount of Ether sent from exchanges to the suspicious addresses is virtually the same as the amount of EOS sent to the exchanges from the suspicious addresses.



Additionally, these transfers of EOS occurred quickly after the EOS auctions, with the suspicious accounts typically sending their EOS to exchanges within 40 minutes of the end of each crowdsale. This is in contrast with other accounts which tended to hold EOS for longer periods.





Furthermore, these accounts often bought and sold similar amounts of Ether on both a weekly and daily basis.



Bought from crowdsale 
Sent to exchanges

# Finding 2: Repeatedly Circulating Funds Between the Exchanges and the ICO was not a Profitable Trading Strategy

To repeatedly buy and sell EOS on the same day was not a profitable trading strategy during the ICO period. On most days of the crowdsale, this strategy would lose money since the average price of EOS was higher at the crowdsale than at Binance and Bitfinex immediately following the crowdsale.



• Profitable to buy at crowdsale and sell at Binance • Not profitable to buy at crowdsale and sell at Binance

Buying and selling the same amount of EOS daily would have lost money (-1.4% expected average profit) whereas simply buying and holding would have resulted in an expected 126% profit.

### Finding 3: Five Suspicious Accounts are Linked and Comprise a \$232 Million Investor

Five of the suspicious accounts used common deposit addresses at Binance and Bitfinex, providing strong evidence that they are controlled by the same entity. These five accounts contribute \$232 million worth of Ether to the crowdsale, more than any other account. These accounts have related transactions with the BigOne exchange, so it is possible that these accounts are related in some manner to Li Xiaolai, the founder of BigOne, who has claimed publicly to be a large investor of EOS. Li Xiaolai has had business relationships with Block.one personnel in the past.<sup>5</sup>



<sup>&</sup>lt;sup>5</sup> "Daniel Larimer, CTO of EOS, is my old friend. I've invested in the decentralized cryptocurrency exchange which he created back in 2013 and I'm a long-term supporter of it. Then when he joined EOS and started to lead the project's development, I also bet on it." Li Xiaolai, as quoted in interview on March 24, 2018 by Daily Fintech; available at: <a href="https://dailyfintech.com/2018/03/24/34501/">https://dailyfintech.com/2018/03/24/34501/</a>.

## Finding 4: Large Amounts of Ether Transferred from the Crowdsale to Bitfinex

2.895 million Ether (\$1.721 billion USD) were withdrawn from the crowdsale address and sent to Bitfinex, comprising 39.1% of all Ether raised from the crowdsale and making Bitfinex the biggest destination of crowdsale funds.

				% of All
	Value	Value		Ether
Address	(Ether)	(Millions of USD)	Name	Invested
0x876eabf441b2ec5b5b0554fd502a8e0600950cfa	2,236,859	1,541	Bitfinex_4	30.2%
0x008024771614f4290696b63ba3dd3a1ceb34d4d9	743,620	416		10.1%
0x7727e5113d1d161373623e5f49fd568b4f543a9e	658,035	180	Bitfinex_2	8.9%
0x473c11e4b9cc7456c5636ae03969d32b2037a6f8	499,038	265		6.7%
0x860ca90f4eab837d230bc90ce0eeffbdd028f0eb	475,832	246		6.4%
0x36abd00fbd34900e056c7e986b501bbd55554c0c	291,616	147		3.9%
0x16fe4f84a6e17ce73e7104cb1039e0e1a15d2471	257,262	153		3.5%
0x1efbf15b9e28a133bc6bd5bd386af78ac2bd1717	230,000	124		3.1%
0x494152d5f50f91aa3e74e0d48c3291c19854e4c4	217,956	53		2.9%

These transactions took place over a series of four hops to overlapping Bitfinex deposit addresses, the design of which is consistent with obfuscating deposits to common accounts at Bitfinex.



Ether from the crowdsale wallet flowed to Bitfinex—one of the main exchanges used by the suspicious accounts—throughout the duration of the crowdsale.



Finding 5: Investment by Suspicious Accounts Increased by 125 Times over the Crowdsale

The amount of Ether contributed by the 21 suspicious accounts increased over time, from 77 ETH per auction during the first 30 auctions to 9,731 ETH per auction during the last 30 auctions. One possible source for the increase in purchases was the Ether withdrawn from the crowdsale account.



The amount of Ether contributed by the suspicious accounts increased at rates similar to how the total Ether transferred from the crowdsale wallet to Bitfinex also increased.

